In 1989, The Recording Academy established MusiCares to sustain music and its makers. In this past year, we experienced a great demand for the range of services we provide — from emergency financial assistance to addiction recovery resources.

Our ability to serve an ever-increasing need, speaks powerfully to the capacity of our music community to meet ongoing challenges with an open heart. As you read our stories from the past fiscal year (Aug 1 – July 31), please take a moment to reflect on the generosity of the exceptional supporters of MusiCares, and consider making a gift to help our ongoing work to provide a safety net of services for music people in need.

MISSION

MusiCares provides a safety net of critical assistance for music people in times of need. MusiCares’ services and resources cover a wide range of financial, medical and personal emergencies, and each case is treated with integrity and confidentiality. MusiCares also focuses the resources and attention of the music industry on human service issues that directly impact the health and welfare of the music community.

In 2011, MusiCares experienced a landmark year close to serving the largest number of clients to date – more than 2,700 – with close to $2.9 million in aid.
Since its inception, MusiCares has developed into a premier support system for music people by providing innovative programs and services designed to meet the specific needs of its constituents.

**Emergency Financial Assistance Program**

The “heart and soul” of MusiCares is the Emergency Financial Assistance Program. With a commitment to providing help to those in need as quickly as possible, this program provides assistance for basic living expenses including rent, utilities and car payments; medical expenses including doctor, dentist and hospital bills; psychotherapy; and treatment for HIV/AIDS, Parkinson’s disease, Alzheimer’s disease, hepatitis C and other critical illnesses.

The Emergency Financial Assistance Program is open to music people who are able to document at least five years of employment in the music industry and/or who have credited contribution on six commercially released recordings or videos, and who can demonstrate proof of need. MusiCares operates toll-free phone lines serving all regions of the United States.

In the past year, more than 2,100 clients were assisted and close to $1.5 million in aid was provided.

Personal attention and confidential care are given to anyone who contacts MusiCares. Professionally trained staff evaluate a situation, provide crisis intervention if needed and offer any appropriate referrals to local and national organizations. They review the financial assistance application and the approval process with the applicant. Clients are notified as soon as possible about the available resources, and approved financial assistance grants are paid directly to a third party or creditor to ensure proper use of the funds. In addition, MusiCares’ staff negotiate lower rates with service providers or creditors to stretch the value of financial resources.
ADDICTION RECOVERY FINANCIAL ASSISTANCE

MusiCares operates an addiction recovery program called the MusiCares MAP Fund that has become a leading force in the effort to identify and address the problems of addiction in our industry. The MusiCares MAP Fund provides access to addiction recovery treatment and sober living resources for members of the music community regardless of their financial circumstances.

Last year, almost $900,000 in addiction recovery resources were distributed on behalf of more than 200 clients.

SOBER CONNECTION

MusiCares also provides addiction recovery support through its MusiCares Safe Harbor Rooms. Staffed by qualified chemical dependency and intervention specialists, MusiCares Safe Harbor Rooms offer a support network to those in recovery while they are participating in the production of televised music shows and other major music events. During 2011, we served approximately 500 music professionals at concerts, award shows and other events across the country.

MusiCares provided a Safe Harbor Room at the following shows/events over the past fiscal year:

- ACM Awards
- ASCAP Expo
- Bohemian Nights Festival
- CMA Awards
- Coachella Valley Music and Arts Festival
- GRAMMY Awards
- The GRAMMY Nomination Concert Live!! — Countdown To Music’s Biggest Night
- Latin GRAMMY Awards
- MusiCares Person of the Year tribute gala
- NAMM Convention
- Sasquatch! Music Festival
- South by Southwest
- Stagecoach Music Festival
- Summerfest Music Conference
- Vans Warped Tour
- Winter Music Conference

FY 2010-11
Total Assistance Granted = $2,877,450

Programs and Impact

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Substance Abuse</td>
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<tr>
<td>Basic Living Needs</td>
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<td>Dental</td>
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<td>Equipment Replacement</td>
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<td>Funeral/Burial</td>
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<td>Temporary Housing</td>
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<td>Psychotherapy</td>
<td>$30,255</td>
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<tr>
<td>Nash维尔洪水救援努力</td>
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</table>
VANS WARPED TOUR SAFE HARBOR ROOMS

MusiCares expanded its unique partnership with the Vans Warped Tour in 2011. Together we hired a full-time consultant to be a MusiCares emissary on the road with the tour for the entire summer. We began the tour with a dental clinic for participating artists and crew members. This consultant was responsible for staffing a MusiCares booth during the day and running several 12-step meetings in the evenings. In addition, MusiCares staff joined the tour for seven dates to provide additional support.

MusiCares offers weekly addiction support groups for people in the music industry to discuss how to best cope with the issues surrounding the recovery process.

In the past year, we held more than 250 meetings in 5 cities around the U.S.

The MusiCares Sober Connection database provides contact information for individuals across the United States who take music people to recovery support meetings while on the road.

In addition, a MusiCares Recovery Jam is held the last Monday of every month in the Gibson show room next to the Recording Academy Texas Chapter office. The Jam takes the place of the aftercare group once a month. Group members get to play in a sober environment without the strain and stress of their professional demands.

While MusiCares works confidentially with its clients, some individuals, like Ozzy Osbourne, want to share their inspiring stories. Go to www.musicares.org/recovery/inspiring-stories to see more music people share their stories of addiction and recovery.

PROGRAMS AND IMPACT

FY 2010-11
Total Clients Served = 2,744

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<td>Substance Abuse</td>
<td>220</td>
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<tr>
<td>Other</td>
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<tr>
<td>Psychotherapy</td>
<td>28</td>
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<tr>
<td>Funeral/Burial Expenses</td>
<td>23</td>
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<tr>
<td>Temporary Housing</td>
<td>16</td>
</tr>
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</table>

(related to Nashville Flood Relief efforts)
Healthy Essentials
MusiCares has developed a range of nationwide educational workshops and programs to address the unique needs of music professionals. Workshops cover a variety of subjects, including financial wellness, legal issues and legacy planning, low cost health insurance, and substance abuse, as well as topics of concern to specific constituencies such as vocal and hearing health. At music industry health fairs, MusiCares provides information to promote medical well-being and brings together health care professionals offering services such as flu shots, hearing tests, medical screenings, mammograms, and dental care. Our free artists’ clinics allow our clients to receive the full spectrum of primary and preventive services provided by medical professionals on a monthly basis.

More than 75 dental and medical clinics, educational workshops and outreach events, reaching approximately 5000 individuals were held across the country last year.

Dental clinics are free of charge to our clients. Each client receives oral examination, X-rays, and cleaning. Follow-up care is provided at a rate that is typically 40 to 60 percent less than dental office charges.

During fiscal year 2011, MusiCares offered 22 dental clinics in Atlanta, Austin, Boston, Chicago, Cleveland, Detroit/Ann Arbor, Fort Collins, CO., Houston, Kona, HI, Lafayette, LA., Las Vegas, Los Angeles, Memphis, Nashville, New York, New Orleans, Pasadena, Philadelphia, Portland, San Francisco, Seattle, and Washington, D.C. Several of these locations have had multiple clinics throughout the year. In partnership with local and national organizations and dentists, we provided more than 600 clients with basic dental services free of charge.
Through our innovative relationship with the American Mobile Dental, Matthew Walker Center, the Ben Massell Center, Smiles/Mobile Dentists Program, and several other local dental providers, MusiCares arranged for mobile dental teams — consisting of a dentist, two hygienists, and a dental X-ray technician — to set up the equivalent of a complete dental treatment office in either Recording Academy Chapter offices or in American Federation of Musicians offices in several cities across the country.

Mammogram clinics are also free of charge to our clients. Clients receive an exam and X-ray. Mammogram clients are then set up under state programs to receive free follow-up care if needed.

Partners in our clinic efforts include the Country Doctor Community Clinic, Emory Voice Clinic, Faith Family Medical Center, Dr. Pacita Franco, Haight Ashbury Free Clinics, KayPentax, Matthew Walker Center, New York Eye and Ear Infirmary’s Voice and Swallowing Institute, the Pierre Cossette Orthopedic Center, Qliance, Santa Monica Womens Breast Center, Dr. Patrick Sherrard, Starkey Hearing Foundation, Venice Family Clinic, and Vanderbilt Voice Center.

**TEEN SUBSTANCE ABUSE AWARENESS THROUGH MUSIC CONTEST**

Our Healthy Essentials programs were augmented this year by the “Teen Substance Abuse Awareness through Music Contest” created to celebrate National Drug Facts Week. In partnership with the National Institute on Drug Abuse and the GRAMMY Foundation, the contest was open to teens ages 14–18. Entrants were asked to compose or create an original song and/or music video that explores, encourages, and celebrates a healthy lifestyle or accurately depicts a story about drug abuse. Composers of all three winning entries had the opportunity to attend a 53rd Annual GRAMMY Awards “Backstage Experience,” a special backstage tour while artists rehearsed for the live GRAMMY Awards show on Feb. 13, 2011, in Los Angeles.
Throughout the year, MusiCares receives heartfelt responses to our services from our clients. We’ve gathered a sampling here, to help illustrate how your support is helping the community of music people we serve.

“How do you send a letter off to someone who gave you a chance at finally living again? You have saved my life and I will be forever indebted.” — MusiCares MAP Fund client

“We have health insurance but it doesn’t cover the costs of routine care. It has been literally a decade since I have been to see a doctor. You have no idea how much your help and support means to me and my family. Thank you just doesn’t seem like enough….” — MusiCares Emergency Financial Assistance client

“If it were not for the Safe Harbor Room that MusiCares provided during this awards show, I would have definitely relapsed after having over three years of sobriety. I am forever grateful to your organization!” — Crew Member

“What a gift MusiCares! I can’t thank you enough or quit smiling from my awesome dental experience! With gratitude and so much appreciation….” — MusiCares Healthy Essentials client

“The MusiCares staff were the only people who didn’t turn their back on me. I can’t say that I blame the others, but when you are at your lowest and someone says that they will help, you almost don’t believe it at first. I’ve got two years of sobriety today and my life is completely different. Thank you MusiCares for helping to give me my life back!” — MusiCares MAP Fund client

“I was so overjoyed to get that call that MusiCares is providing much needed funding toward my son’s rehabilitative therapy! This is truly a miracle for us and one that will be profoundly sketched into my heart for years to come.” — MusiCares Emergency Financial Assistance client

“The MusiCares support group has been such an important part of my recovery. Touring and being out on the road is tough. It is so nice to know that I can come home and come to the group to receive support from fellow musicians who know what I am facing each day.” — MusiCares support group client

“From the bottom of our hearts, thank you so much for all that you guys do. Thanks for being the vehicle to bless people. MusiCares totally undid my heart today!” — MusiCares Emergency Financial Assistance client
The annual MusiCares Person of the Year tribute dinner and silent auction take place during GRAMMY Week two nights before the GRAMMY Awards. Each year, the dinner honors a recording artist who has made important contributions to the world of music and has demonstrated extraordinary humanitarian and philanthropic efforts. Barbra Streisand — actress/singer/director(writer/composer/producer/designer/author/activist, eight-time GRAMMY winner, GRAMMY Legend Award and Recording Academy Lifetime Achievement Award recipient — was honored as the 2011 MusiCares Person of the Year at its 21st annual benefit gala on Feb. 11 in Los Angeles.

An all-star group of performers paid tribute to Streisand, including Jeff Beck, Tony Bennett, Kristin Chenoweth, Darren Criss, Herbie Hancock, Diana Krall, Barry Manilow, Lea Michele, Matthew Morrison, LeAnn Rimes, Seal, Donna Summer, BeBe Winans, Stevie Wonder, and Nikki Yanofsky. Streisand also performed a medley of her hits, including “Happy Days Are Here Again,” “The Way We Were,” “Evergreen,” and “Finally Found Someone.” The legendary artist was honored as the MusiCares Person of the Year in recognition of her renowned creative accomplishments as well as her philanthropic work, which has included an extraordinary range of charitable activities over the years.

The attendance was 2,500 (the largest as of 2011) and the gross revenue was approximately $4,750,000, also the largest figure as of 2011. Proceeds from the dinner and concert provide essential support for MusiCares, which ensures that music people have a place to turn in times of financial, medical, and personal need.
MUSICAires MAP Fund

The MusiCares MAP Fund Benefit Concert is held annually to generate funds for our addiction recovery services. The 7th annual MusiCares MAP Fund Benefit Concert was held on May 6, 2011, at Club Nokia honoring Depeche Mode's Dave Gahan and Vans Warp Tour Founder, Kevin Lyman.

The evening featured special performances by Jane's Addiction, Chester Bennington, Paramore and Ozomatli. Dave Gahan closed the evening with a special performance joined by bandmate Martin Gore. Out of respect for our MusiCares MAP Fund clients, the event was alcohol-free.
GRAMMY CHARITY ONLINE AUCTIONS

Throughout the year, MusiCares benefits from our GRAMMY Charity Online Auctions, which feature exclusive VIP experiences and memorabilia presented in partnership with Kompolt at www.ebay.com/grammy and CharityBuzz at www.charitybuzz.com.

Some highlights included the second annual “Black Friday” holiday auction, which launched the day after Thanksgiving and targeted the massive amounts of shoppers looking for deals on the biggest shopping day of the year. MusiCares also brought one-of-a-kind VIP Experiences to the public such as a one-on-one guitar lesson with superstar guitarist, Orianthi, and an exclusive meet-and-greet concert experience with Metallica at Yankee Stadium. Our auctions also featured exclusive music memorabilia signed by Justin Bieber, Lady Gaga, Mick Jagger, Bruno Mars, Lea Michele, and many more.

MUSICARES 20TH ANNIVERSARY CAMPAIGN

MusiCares continued to build its 20th Anniversary Campaign in 2011 — a major fundraising campaign that launched in 2010. Industry giants Les Bider, John Branca, Jerry Moss, and Mo Ostin set the bar with significant lead gifts to be matched by a $5 million gift from the ELMA Music Foundation, and a significant gift from Olivia Harrison and the Material World Foundation in memory of George Harrison. The overall fundraising goal of the campaign is $12.5 million.

MusiCares made its first foray into online fundraising with our “Be A Part Of The Heart” campaign that encouraged fans, recording artists, and corporate and media partners to come together in a digital photo mosaic to raise awareness and generate resources to help MusiCares. Artists who lent their support included: Mindi Abair, Tori Amos, Bon Jovi, Black Cards, Colbie Caillat, Taio Cruz, the Eli Young Band, Melissa Etheridge, Melanie Fiona, Selena Gomez, Demi Lovato, Martina McBride, Owl City, Parachute, Rascal Flatts, Jenni Rivera, Paulina Rubio, Patrick Stump, Sugarland, and Gloria Trevi.

Bruno Mars signing auction memorabilia.

Orianthi and GRAMMY Charity Online Auction winner.
YOUR SUPPORT

As our industry responds to current technological and economic shifts, the need to broaden and sustain our mission increases. Your help is more important now than ever. When considering a charity for your personal contribution or corporate affiliation, please remember that you can make a real difference in the lives of the people we serve through support of MusiCares Be A Part Of The Heart.
### ASSETS

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<thead>
<tr>
<th>Category</th>
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<th>2010</th>
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<tr>
<td>CURRENT ASSETS:</td>
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<tr>
<td>Cash and Cash Equivalents</td>
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<td>$2,285,078</td>
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<td>Receivables from Affiliates</td>
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<td>Accounts Receivable</td>
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<td>Merchandise and Barter</td>
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<td>NON CURRENT ASSETS:</td>
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<td>Restricted Cash</td>
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<td>20th Campaign Pledges Receivable, Net</td>
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<td>Property and Equipment, Net</td>
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<tr>
<td>TOTAL ASSETS</td>
<td>$13,400,439</td>
<td>$8,129,610</td>
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### LIABILITIES AND NET ASSETS

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<td>326,676</td>
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<thead>
<tr>
<th>Category</th>
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<td>Unrestricted net assets:</td>
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<td>General</td>
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<td>TOTAL LIABILITIES AND NET ASSETS</td>
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<td>$8,129,610</td>
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### FINANCES AND SUPPORTERS

#### Functional Expenses 2011

- **Program Services**: 69%
- **Management and General**: 9%
- **Fundraising**: 22%

#### Functional Expenses 2010

- **Program Services**: 64%
- **Management and General**: 13%
- **Fundraising**: 23%
### REVENUES

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<thead>
<tr>
<th>Source</th>
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<tr>
<td>Contributions/Sponsorships</td>
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<tr>
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<td>Grants</td>
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<td>Investment Income</td>
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<tr>
<td>Hurricane Relief / Flood</td>
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### EXPENSES

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<td>Management and General</td>
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<td>In Kind Expenses</td>
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<td><strong>$1,872,232</strong></td>
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Financial information is excerpted from MusiCares audited reports.
Functional Expenses information is as reported on the IRS 990 filings.
### FINANCES AND SUPPORTERS

#### $1,000,000 AND ABOVE

*The Elma Music Foundation  
*Material World Foundation in Memory of George Harrison  
The National Academy of Recording Arts & Sciences, Inc.

#### $100,000 TO $999,999

*Academy of Country Music  
American Honda Motor Co., Inc.  
*Bill Austin  
*The Lynn and Les Bider Family Foundation  
*Chris Blackwell  
*Pat Boone  
*Cirque du Soleil  
*Mike Curb  
*Jonathan Elias  
*Arthur Fogel & Kaleen Lemmon  
*Jonathan Forster  
*David Foster Foundation  
*Barry Gibb  
*Gibson Foundation  
*Julien’s Auction  
*Jim Long  
*Lucille Virginia Treanor Estate  
*MasterCard  
*Jerry Moss  
*John Densmore  
*Joel Katz  
*Tim Leiveke  
*Kevin Lyman  
*Jeffery and Melanie McFarland  
*MTV Networks  
*North American Concert Promoters Association  
*Chuck Ortner  
*The Ostin Family Foundation  
*Neil Portnow  
*SESAC  
*Signal Hill  
*Bill Silva  
*Mike and Davey Silverman  
David Sonenberg  
Starkey Hearing Foundation  
*Rod Temperton  
*Union Square Agency  
*Gary Veloric  
*Barry Weiss

#### $50,000 TO $99,999

AEG Global Partnerships  
Argyle Productions, Inc.  
Best Buy  
Bounce Event Marketing  
Capitol Records  
*Allen Grubman  
Retune Nashville  
*The Streisand Foundation  
Time, Inc.  
Universal Music Group  
Warner Music Group  

#### $49,999 TO $10,000

The Bryan Adams Foundation  
Anders Music, Inc.  
ARAMARK  
Arthur Fogel  
ASCAP  
Melissa Bachochin  
Barth Family Foundation  
Bel Air Investment Advisors, LLC  
Berklee College of Music  
Danny Bennett  
Leslie E. Bider  
BMI  
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#### $50,000 TO $99,999 (continued on next page)
$9,999 TO $5,000
AEG Live LA, LLC
Agua Fund
Bobbie Bailey
Jesse Barker McKellar Foundation
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Jane Bernd
Jane Bidwell
Leah Bishop
Richard Blackstone
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LaKisha Carpenter
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Elliott Carter
Crystal Cartier
Phillip Cartwright
Michael Catania
Donna Catob
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Mario Romano Cepeda
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Waunderi Changamire
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Pat Collins
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Pauline C. Cone
Brittany Coney
Matt Consola
Julie Correia
Carly Costello
Roger Cullis
Leanna Cumberland
The Daniel Veloric Foundation
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<td>Peggy Fineman</td>
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<td>Dan Fletcher</td>
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<td>Michael Folkert</td>
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<td>Christina-Marie Drake</td>
<td>Angie Font</td>
<td>Gail Goldberg</td>
<td>Gabriel Hasselbach</td>
<td>Stephen Inglis</td>
<td>Susan E. Koretzky</td>
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<td>Christina M. Forbes</td>
<td>Eric W. Goldstein</td>
<td>Nathan Haug</td>
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<td>Justin Kotraba</td>
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<td>Jack Forman</td>
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<td>Marilyn Duncan</td>
<td>David Forman</td>
<td>“Henry Golis, Jr”</td>
<td>Tom Hayden</td>
<td>Nelson Jacobsen</td>
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<td>Melinda Foster</td>
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<td>Jay Eisenberg</td>
<td>Edward Franke</td>
<td>Greg J. Gordon</td>
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<td>Jessica Jekkel</td>
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Michael Kurman
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Rohan Smith
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Daniel Sparks
Kent Sparling
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Justin Stein
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Sun Entertainment Corporation
Sun Record Company
Maria Surgner
Sheryl Sussman
Billy Swan
Timothy Swift
Harold L. Sykes
Burt C. Szerlip
Michael Tackett
Sherri Tantleff
Tenner and Associates
Barbara Tenzer
Milton Thomas
Nel Thompson
Paul Thorn
Eric Thorngren
Jaynee Thorne
Pat Thrall
TisBest Philanthropy
Candance Tomarken
Dana Tomarken
Jason Tomarken
Ton of Bricks/Tonne De Briques
William R. Traut
Eric Trotz
Serge Tsai
The Tuesday Study Club
Oliver Tuhill
Joel Turetzky
Sara Turgut
Calvin J. Turley
James Turner
UCLA
Univest National Bank
and Trust Co.
Keith Urban
Steve Vaccaro
John Van Tongeren
Gary Vandy
Mario Eduardo Vaz De Mello
Tata Vega
Rosa Vela
Velvet Hammer Music and
Management Group
John Viguerie
Village Roadshow
Entertainment Group
Fadua Villarroel
Don W. Vincent
Shambhu Neil Vineberg
Jean Virtue
Glenn Vitale
W Hotel Management, Inc.
Lisa Walker
Marjorie P. Wallace
Richard Waller
Cornell O’Bryant Ward
Dan Warner
Tamaara Washington
Greg Watermann
Mark Watson
Jessie Watts
Nancy Weaver
Walt Weiskopf
Sean Wells
Sally K. Wender
Joel S. Werthman
Rubystyne Whalum
Boo White
Jimmie Whiting
Reid Wick
Steve Wiest
Betty Williams
Caryl Williams
Brian David Willis
James Willis
* Adele Wilson
Constance Wilson
Michael Winger
William Paul Wittman
Sky Wixom
Samuel Woldenberg
Robyn Woodward
Isaac J. Woods
Daniel Workman
Janet Wortman
* Steve Wynn
Steven D. Yamin
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Linda Yelnick

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